

Mohammad Naias Kabir
Sales and Marketing
Automation Consultant



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Profile:

Personal statement: Experienced in Sales and Marketing Automation, Email Marketing and handling multiple CRMs and web applications. Excellent problem solving and communication skills. Accustomed to long work hours.

Career objective: To obtain as executive Automation Manager/Technical Supervisor/ Marketing Management Position within a growth oriented, progressive company. I want to apply my all skills to an environment where they will make a significant impact on the bottom line. The idea atmosphere would be entrepreneurial and one in which new ideas are welcome.

Key Skills:

Sales and Marketing Automation Architect.

- *Sales & Marketing Automation*
- *CRM Implementation & Optimize*
- *3rd Party Integration *
- *Email Marketing*
- *Email Deliverability*
- *Webinar Automation*
- *Membership Automation*
- *Affiliate Automation*
- *Engineering/Technical Supervision (Automobile, Electrical, Electronic and IT)*
- *Sales and Marketing*
- *Social Media Marketing*
- *Customer Service*
- *Administrative Assistant*
- *Publication*

Software and application:

CRM:

Keap (Infusionsoft) Certified Partner
GoHighLevel
Hubspot Certified
Clickfunnel
Ontraport
Salesforce
ActiveCampaign
ZohoCRM
Vbout

Webinar:

Gotowebinar
Stealth Webinar
Ever Webinar
WebinarJam
Sessions

Landing page:

Clickfunnel
Leadpages
Optimize Press

Membership:

Thinkific
Membermouse
MemberPress
Memberium
CustomerHub
AccessAlly
Wishlist

Integration Tool:

n8n
Zapier
Make
Pabbly Connect
Plusthis
Fixyourfunnel
Myfusionhelper
WPFusion
Revenue Conduit

Appointment:

ScheduleOnce
AppointmentCore
Calendly

Digital Sign:

DocuSign
HelloSign
Pandadoc

Email Software:

ZohoCampaign
Sendy
ConvertKit
Mailchimp
Constant Contact
Aweber

CMS:

WordPress

Project management:

Asana
Trello
Clickup
Podio
Basecamp

Paid Ad:

Google Ad
Facebook Ad
Linkedin Ad
Twitter Ad

Cloud Hosting:

Hetzner
OVH
Vultr
Cloudways
AWS
Google Cloud
WPEngine

Ecommerce/Checkout:

WooCommerce
 Shopify
 Ultracart
 Spiffy

Domain:

Godaddy
 Cloudflare
 NameCheap

Reporting/ Analytics:

Google Analytics
 Wicked Report
 Improvely

SMM:

Google My Business
 WhatsApp Business
 Hootsuite

Certified/ Partner

Keap
 HubSpot
 n8n
 Make
 Plusthis
 ScheduleOnce
 Google Analytics
 Asana

Thinkific
 BigCommerce
 Shopify
 Cloudways
 DigitalOcean

Experience:**Position: Sales and Marketing Automation Support****Duration: Aug 22, 2017 – Present.****Company: Tompkins Family Chiropractic****Country: USA**

I have to manage sales and marketing automation for his health company.
 I have to manage Keap, Clickfunnel, Facebook Ads, WordPress, WP Engine,
 Namecheap and online security.

Position: Sales and Marketing Automation Support**Duration: October 14, 2022 – Present.****Company: Light Touch****Country: USA**

I have to manage sales and marketing automation for this company.
 I have to manage Zoho Campaign, Wordpress, Woocommerce, Wix, Paypal,
 Cloudflare, FineArtAmerica and Social Sites.

Position: Marketing Automation Expert

Duration: June 03, 2022 – Present.

Company: BSGExperts

Country: USA

I have to manage sales and marketing automation for this Marketing Agency company.
I have to manage Multiple Keap apps, Multiple Clickfunnel app, Zapier and Facebook ads.

Position: Keap(Infusionsoft) Contractor

Duration: Aug 18, 2020 – June,2023.

Company: Brave Thinking Institute (Life Solutions That Work, LLC)

Country: USA

I have to manage sales and marketing automation for this company.
I have to manage many Keap(Infusionsoft) apps, Calendly, Zapier, Plusthis.
I have created many campaigns in Keap, integrate 3rd party, Handling zapier, calendly.

Position: GoHighLevel Expert

Duration: February,01, 2020 – February25, 2023.

Company: Marisa Peer

Country: USA

I have to manage sales and marketing automation for this company.
I have to migration from Keap to GoHighLevel. I have to migration from Clickfunnel to GoHighLevel.

Position: Marketing Automation Specialist (Remote Job).

Duration: June 2019 – April 2020

Company: Media Honey

Country: Australia

I had to manage automation projects for this marketing agency company.
I had to manage Infusionsoft, Clickfunnel, Geru and Wordpress.

Position: Ontraport/ Infusionsoft Specialist (Remote Job).

Duration: Sep 2016 – Jan 2017

Company: Business Fluid

Country: Australia

I had to manage automation projects for this marketing agency company.
I had to manage Infusionsoft and Clickfunnel.

Position: Ontraport/ Infusionsoft Specialist (Remote Job).

Duration: Oct 2015 – Sep 2016

Company: Sprayable Inc

Country: USA

I had to manage automation for this company.

I had to manage Ontraport and Infusionsoft. I had to create campaigns and reports.

Position: Publisher Helper (Remote Job).

Duration: March 2012 – Jun 2016:

Company: Dance First Association/Conscious Dancer Magazine

Country: USA.

I have worked as a part-time assistant for this magazine publisher for 4 years. My responsibilities was including publishing user events, customer service, and editing website (www.consciousdancer.com), Sales and Marketing through Social media accounts, Facebook Marketing and handling applications: CRM tool: Ontraport(Office Autopilot) & Salesforce, Asana, Metropublisher, Google Apps and other administrative tasks.

Position: Assistant Manager (Remote Job)

Duration: October 2013-March 2014:

Company: TES (Real Estate Company, Queensland, Australia).

I have worked as Assistant Manager (Personal) for Tes. My responsibilities include website design and maintaining (www.nextgenerationprinting.com), sales and marketing, email marketing, research, handling real estate contract and quotation.

Position: Marketing Assistant. (Remote Job)

Duration: Jan - Oct 2013:

Company: Airport Quick Parking

Country: USA

I have worked for a car parking in Orlando Florida as a part time freelancer. My responsibility was Sales and Marketing through Social Media Marketing.

Position: Senior Executive Officer (Physical Job).

Duration: Year: 2006-2011.

Company: Prime Life Insurance.

Country: Bangladesh

After completing Diploma in Automobile Engineering, I started to work at Engineering Department in Prime Life Insurance Company Ltd, Dhaka, Bangladesh for 6 years besides my study. My responsibility was Supervise all cars (Toyota, Nissan, Mitsubishi and others) repairing work, Purchase cars, Disposal cars and Generator Maintenance etc.

Reference:

1# Dr. Emil Tompkins

Location: Tucson, AZ, United States

2# Natalie Nichols

Site: mediahoney.com.au

Location: Brisbane, AU

3# Robert Foster

Site: trainersonsite.com

Website: <http://www.trainersonsite.com>

Country: Canada

4#Mark Metz—Executive Director

Dance First Association

Conscious Dancer Magazine

Country: USA

5# Drew Kennedy

Country: USA

6# Indeara

Country: USA

7# Imran Rahman

Website: Rahmanmedia.com

Country: USA

Education:

BSc in Electrical and Electronics Engineering. Year: 2010 GPA: 3.55. Eastern University, Dhaka, Bangladesh.

Diploma in Automobile Engineering. First Division. Year: 2000. Dhaka Polytechnic Institute, Dhaka, Bangladesh.